

Junior Sales Engineer

Are you interested in working for an innovative and growing business?
Are you interested in making lithium-ion batteries work for different applications?
Then we are looking for you.

Cleantron & objectives Junior Sales Engineer

Cleantron develops and produces lithium batteries close to Amsterdam in Nieuw Venneep. Cleantron batteries are used in a variety of markets. Think of electric vehicles such as Light Electric Vehicles, Automatic Guided Vehicles (AGV's) and Electrified Agricultural & Construction Equipment. We put quality of our products central and in order to guarantee this, we continuously work on improving our product designs and production processes.

It is important that Cleantron

- communicates the offering in the right way to the right audience,
- offers the customer the solution fitting the needs of the customer,
- supports the customer to get a successful integration of the battery in place.

The Junior Sales Engineer is someone who develops the combination of technical knowledge and sales skills. This way he/she can act as the bridge between the technology Cleantron can offer and the customer's needs. The Sales Engineer tries to understand both the technical solutions as well as the sales process.

Tasks Junior Sales Engineer

Digital Marketing support

The Junior Sales Engineer support the Marketing Assistant, in keeping the Cleantron website and Social Media publications up to date and relevant.

Marketing Leads

The Junior Sales Engineering looks after inquiries from customers by doing the intake, filtering the inquires and doing the initial communication with the inquirer. After having analyzed the inquiries and checked them with Product Engineering, the Junior Sales Engineer can prepare quotations for standard Cleantron product.

Sales

The Junior Sales Engineer manages the sales process of standard products between the involved Cleantron departments (Engineering, Production, Warranty), the Cleantron ERP system and with the customer, when it comes down to registration of the customer demand, offered Cleantron battery specifications, lead-times and integration support.

The Junior Sales Engineer contributes to Cleantron presence on Trade Shows and Conferences. The Junior Engineer also contributes to the different admin processes, like order intake, billing and customer warranty

Education

Bachelor or Master in Electrical Engineering

Relevant skills

- Basic understanding of Hard & Firmware Development (MOSFETs, Power designs, CAN)
- Basic understanding of Mechanical Design (CAD, CAE)
- Able to make and record structured problem analysis
- 0 to 5 years of work experience
- You master the English language

We offer

- Dynamic working environment in an innovative and growing company, with an enthusiastic team, and room for personal input
- Full-time appointment (38 hours), however part-time is also negotiable
- A competitive salary, depending on education and experience
- Personal training options

Interested?

If you recognize yourself in the profile above, apply by sending your CV and motivation letter to hr@cleantron.nl. More information about Cleantron can be found at www.cleantron.nl.